

THE LIST

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GREATER BAY AREA CONTRACTORS (51-75)

RANKED BY 2015 REVENUE FROM AT-RISK GENERAL CONTRACTING PROJECTS IN THE GREATER BAY AREA

Business name/ Prior rank (* did not rank) Website	Bay Area offices	2015 Bay Area revenue from at-risk general contracting	Sample of recent Greater Bay Area projects	Top local executive(s)
51 Cody Brock Inc. ⁵⁹ codybrock.com	San Carlos, 650-591-0757	\$50 million	Historic renovation of 40,000 square-foot, Class A office building/Hamilton Ramona Partners, LLC, Palo Alto; tenant improvement, 48,000 square feet/ Nevro Corp., Redwood City; renovation of 4,900-square-foot building façade and construction of 3-level parking structure to house hydraulic vehicle stacking system/Emerson High LLC, Palo Alto	Richard Cody, Charles Brock, Principals
52 WCI-GC Inc. ⁵⁴ wci-gc.com	Walnut Creek, 925-256-5900	\$43.57 million	Astex Pharmaceuticals/Swift Real Estate Partners, Pleasanton, Newmeyer & Dillion/CBRE, Walnut Creek; Citizen Engagement Laboratory/TMG Partners, Oakland	Rod Adams, President
53 Bogard Construction Inc. ⁶¹ bogardconst.com	Santa Cruz, 831-426-8191	\$37.13 million	Sutter Hospital Special Procedure Suite renovation/Sutter Health, Santa Cruz; Pacific Collegiate School/Pacific Collegiate Foundation, Santa Cruz; Salinas Valley Memorial Healthcare System, Salinas	Jared Bogaard, Executive VP
54 De Mattei Construction ⁶² demattei.com	San Jose, 408-350-4200	\$34.01 million	Custom home, Los Altos ¹	Mark De Mattei, Owner
55 Sausal Corp. ⁵⁸ sausalcorp.com	San Leandro, 510-568-6600	\$31.5 million	Dublin High School Gym modernization; San Jose Fire Station 21; Lakewood Elementary School modernization	Greg Gillis, Josh Ward, VPs
56 Shames Construction Co. Ltd. ⁵⁷ shames.com	Livermore, 925-606-3000	\$30 million	Walmart, Milpitas; Public Storage, San Jose; Vietnam Town, San Jose	Carolyn Shames, President/CEO
57 Preston Pipelines Inc. [*] prestonpipelines.com	Milpitas, 408-262-1418	\$28.89 million ²	Lucile Packard Children's Hospital Stanford Cistern Tanks Installation, Palo Alto ³	Mike Preston, President
58 Source Planning & Construction ⁶⁵ sourcesf.com	San Francisco, 415-814-9945	\$26.03 million	Next15, San Francisco; Lending Club, San Francisco; FCB, San Francisco	Sam Perry, Principal
59 The Walsh Group Ltd. ⁴⁸ walshgroup.com	Concord, 925-627-1700	\$25.62 million	Merritt College Center for Science and Allied Health Project/Merritt College, Oakland	Matthew Walsh, Chairman/CEO
60 Technical Builders Inc. ⁶⁰ technicalbuilders.com	San Jose, 408-378-6500	\$21 million	Aptina; GoerTek; Cogswell College; FireEye	Bob Adamo, CEO
61 CB2 Builders [*] cb2builders.com	San Francisco, 415-402-0360	\$20.63 million	PG&E, San Francisco; Hotel Fusion, San Francisco; St. Mary's, Berkeley	Lori Campagna, CEO Andrew Holden, President
62 Indoor Environmental Services [*] ies-hvac.com	Livermore, 877-938-7059; Santa Rosa, 877-938-7059	\$20.4 million	American Ag Headquarters Design Assist/American Ag Credit Union, Santa Rosa; DocuSign TI, 4 floors/Novo Construction, San Francisco; Trans Pacific Centre Controls Retrofit/CBRE, Oakland	Gregg Perry, General manager
63 Anvil Builders ⁷⁰ anvilbuilders.com	San Francisco, 415-285-5000	\$19.9 million	Candlestick Park 1/Lennar, San Francisco; Moscone Convention Center expansion/San Francisco; SFPUC Oceanside Water Treatment Plant, San Francisco	HT Tran, President/CEO
64 Ghilotti Bros. Inc. ⁴² ghilottibros.com	San Rafael, 415-454-7011; Novato; Santa Rosa; Richmond	\$18.76 million	Graton Rancheria offsite sewer, Rohnert Park	Michael Ghilotti, President
65 Precision General Commercial Contractors Inc. ⁶⁸ precisiongc.com	Sausalito, 415-332-8390	\$18 million	Pocoway Apartments/County of Santa Clara, San Jose	Thomas Dawson, CEO
66 Eric F. Anderson Inc. [*] efainc.com	San Leandro, 510-430-8404	\$17.52 million	Safeway tenant improvement/Albertsons-Safeway Inc., San Jose; CVS Pharmacy tenant improvement, CVS-Caremark Inc., San Francisco; Whole Foods Market major remodel/Whole Foods Market, San Ramon	Kristin Anderson, CEO
67 Pacific General Construction [*] pacgencon.com	Milpitas, 408-935-9233	\$11 million	Belli Building (722 Montgomery St.), San Francisco; Silicon Valley University, San Jose; Unigen Corp., Newark	Ray Tong, President
68 Paradigm General Contractors ⁶⁷ paradigmgc.com	Richmond, 510-478-1121	\$10.2 million	AT&T; Wells Fargo; SunPower Corp.	Karla Deshon, President/CEO
69 McDevitt Construction Partners ⁷³ mcdevittandmcdevitt.com	Petaluma, 707-763-3000	\$10.01 million	Balletto Winery, Santa Rosa; Hansel Ford, Santa Rosa; Coldwell Banker, San Rafael	William McDevitt, President
70 JKL Construction Services Inc. [*] jklbuild.com	San Mateo, 650-638-1220	\$8.8 million	Sandia National Laboratory, Livermore; John Muir Health, Walnut Creek; Highland Hospital, Oakland	Craig Bjorkman, President/CEO
71 Syl-Mar Construction [*] sylmargc.com	San Jose, 408-293-7969	\$8.3 million ²	Cepheid, Sunnyvale	Joe Shea, Senior VP
72 Arbor Building Group Inc. ⁷⁵ arborbuildinggroup.com	Lafayette, 925-299-8753	\$8.04 million	Cooley Landing Phase III Education Center/City of East Palo Alto, East Palo Alto; Creekside Walk/Ravello Holdings, El Cerrito	Richard Dunn, Mark Ebner, Principals
73 Meylan Construction ⁷⁴ meylanconstruction.com	San Rafael, 628-888-0955	\$6.72 million	Sitecore tenant improvements, Sausalito; HomeStreet Bank tenant improvements, San Rafael; Vivarium Mole Lab/Buck Institute, Novato	Joe Meylan, President
74 Bali Construction [*] bali-construction.com	Walnut Creek, 925-478-8182	\$3.59 million	Claremont Country Club Clubhouse remodel/Claremont Country Club, Oakland; The Keystone Restaurant tenant improvement/Mosser Cos., San Francisco; The Organic Coup tenant improvement/The Organic Coup, Pleasanton	Kevin Balestrieri, President
75 Tabel Construction & Design Inc. [*] tabelconstruction.com	San Jose, 408-448-1342	\$2.28 million ²	Aptos residence ³	Margie Tabel, CFO Matt Tabel, President

¹ Information obtained from company's social media profiles.

² Revenue number obtained from the Silicon Valley Business Journal's March 25 General Contracting List.

³ Information obtained from company's website.

► CLOSER LOOK

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Number of companies on the List that only worked on Bay Area projects in 2015. Fifteen other contractors reported that between 50 and 99 percent of their 2015 work was in the Bay Area.

What's your outlook for the Bay Area construction market in 2016 and beyond?

"Continued growth at slowing rates for the next three to five years. When multi-family housing that is currently in construction completes, the supply/demand balance may slow construction. Infrastructure will continue in 'catch-up' mode."

David Barnes, West Valley Construction Co. Inc., #44

"Sundt Construction sees the Bay Area, especially San Jose, Silicon Valley and the East Bay, continuing as one of the top three markets in the U.S. for construction volume. The intersection of a robust technology sector, the powerful presence of leading educational institutions (both higher ed and community colleges), and the quality of life offered to today's millennials will drive the need for construction.

We see strong demand for new educational buildings, new technology facilities, and mixed use. Also, note that investor interest in this market is very strong, especially from Asia. Over the next two to three years, the only headwinds we see are related to a stretched labor pool."

Jeff Perelman Sr., Sundt Construction Inc., #35

"The outlook will depend on the economy and most importantly the high-tech industry, which remains the primary driver for construction. As of right now, it looks very promising for 2016."

Ray Tong, Pacific General Construction, #67

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NOTES

NR - Not reported.