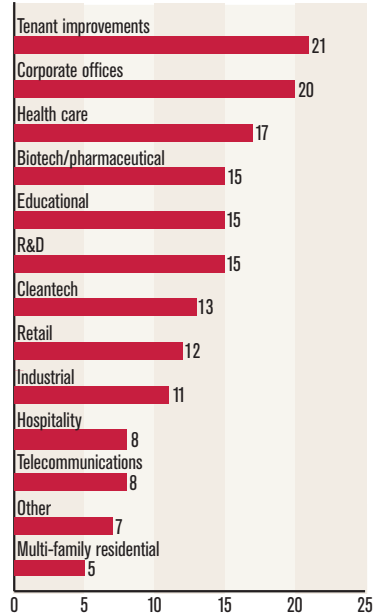


A CLOSER LOOK

Tenant improvements trump multi-family residential

Most contractors in the top 25 said they were awarded tenant improvement projects in 2010, with nearly 21 of survey respondents receiving that type of work. Corporate office projects took second place this year with 20 respondents doing that type of work. SC Builders Inc. declined to provide a sample of the type of construction projects they were awarded in 2010.

New projects awarded in 2010 by sector



SOURCE: BUSINESS JOURNAL RESEARCH

► FYI

Webcor Builders, which ranked No. 12 on last year's list with \$86.2 million in local revenue, declined to participate in this year's list.

Draeger Construction, which ranked No. 18 on last year's list with \$35 million in local revenue, did not respond to requests for information this year.

Commercial Contractors

In Silicon Valley* — ranked by total revenue earned from at-risk construction in 2010

Rank 2010	Contractor Address Phone, website	2010 revenue earned from at-risk general contracts on projects in the Silicon Valley/ companywide	Value of new at-risk contracts awarded for projects in Silicon Valley in 2010/ companywide	Sample of types of new construction projects awarded in 2010	Top local executive(s)
1	San Jose Construction Co. Inc. 1210 Coleman Ave., Santa Clara 95050 408-986-8711, www.sanjoeseconstruction.com	\$610 million \$682 million	‡ ‡	Biotech/pharmaceutical, clean tech, corporate offices, health care	John Di Manto Principal
2	Devcon Construction Inc. 690 Gibraltar Drive, Milpitas 95035 408-942-8200, www.devcon-const.com	\$425 million \$470 million	\$400 million \$525 million	Biotech/pharmaceutical, clean tech, corporate offices, educational	Gary Filizetti President
3	Rudolph and Sletten Inc. 1600 Seaport Blvd., Suite 350, Redwood City 94063 650-216-3600, www.rsconstruction.com	\$400.5 million \$622.6 million	\$505.7 million \$1.2 billion	Biotech/pharmaceutical, clean tech, corporate offices, educational	Martin B. Sisemore President and CEO
4	DPR Construction 1450 Veterans Blvd., Redwood City 94063 650-474-1450, www.dpr.com	\$220 million \$1.4 billion	\$761 million \$2.9 billion	Biotech/pharmaceutical, clean tech, corporate offices, educational	Douglas Woods President
5	Novo Construction Inc. 4025 Bohannon Drive, Menlo Park 94025 650-701-1500, www.novoconstruction.com	\$145.9 million \$146 million	\$146 million \$146 million	biotech/pharmaceutical, corporate offices, health care	James C. Fowler President
6	XL Construction Corp. 851 Buckeye Court, Milpitas 95035 408-240-6000, www.xlconstruction.com	\$131.6 million \$131.6 million	\$111.3 million \$111.3 million	Biotech/pharmaceutical, clean tech, corporate offices, educational	Eric Raff President
7	Hathaway Dinwiddie Construction Co. 565 Laurelwood Road, Santa Clara 95054 408-988-4200, www.hdcoco.com	\$104.5 million \$405.2 million	\$50 million \$378.6 million	Biotech/pharmaceutical, educational, tenant improvements, other	Greg Cosko CEO
8	Hensel Phelps Construction Co. 226 Airport Parkway, Suite 150, San Jose 95110 408-452-1800, www.henselphelps.com	\$100.4 million \$2.5 billion	‡ ‡	Clean tech, corporate offices, educational, health care, hospitality	Jon W. Ball Vice president, district manager
9	McCarthy Building Companies Inc. 343 Sansome St., 14th Floor, San Francisco 94104 415-397-5151, www.mccarthy.com	\$75 million \$2.4 billion	‡ ‡	Educational, health care, hospitality, R&D, tenant improvements	Richard A. Henry President, Northern Pacific division
9	South Bay Construction Co. Inc. 1711 Dell Ave., Campbell 95008 408-379-5500, www.sbcico.com	\$75 million \$125 million	\$125 million \$125 million	Biotech/pharmaceutical, clean tech, corporate offices, educational	Richard Furtado CEO
11	Blach Construction Co. 469 El Camino Real, Suite 100, Santa Clara 95050 408-244-7100, www.blach.com	\$70 million \$84 million	\$83 million \$104 million	corporate offices, educational, health care, retail	Michael Blach President and CEO
12	MAI Industries Inc. 105 Bonaventura Drive, San Jose 95134 408-434-9880, www.maiindustries.com	\$67.2 million \$67.2 million	\$67.2 million \$67.2 million	Biotech/pharmaceutical, clean tech, corporate offices, health care	Roger F. Mairose CEO
13	SC Builders Inc. 910 Thompson Place, Sunnyvale 94085 408-328-0688, www.scbuildersinc.com	\$50 million ‡	‡ ‡	‡	Sam Abbey Chris Smither Principals
13	W. L. Butler Construction Inc. 204 Franklin St., Redwood City 94063 650-361-1270, www.wlbutler.com	\$50 million \$130 million	\$60 million \$100 million	Biotech/pharmaceutical, corporate offices, educational, health care	William L. Butler CEO and founder Frank M. York ¹
15	McLarney Construction Inc. 355 South Daniel Way, San Jose 95128 408-246-8600, www.mclarney.com	\$44.5 million \$44.5 million	\$43 million \$43 million	Biotech/pharmaceutical, clean tech, corporate offices, educational	Kevin M. McLarney President Brett K. McLarney ²
16	BCCI Construction Co. 2445 Faber Place, Suite 200, Palo Alto 94303 650-543-8900, www.bcciconst.com	\$31.2 million \$109.3 million	\$24.3 million \$130.6 million	Corporate offices, educational, hospitality, multi-family residential	Michael Scribner President and CEO Debbie Fleser ³
17	Swinerton Builders 1995 Laurelwood Road, Santa Clara 95054 408-567-9755, www.swinerton.com	\$30.2 million \$972 million	\$106 million \$1.5 billion	Corporate offices, educational, telecommunications	John Elwood Vice president, division manager
18	Gordon-Prill Inc. 1245 Pear Ave., Mountain View 94043 650-335-1990, www.gordonprill.com	\$27.6 million \$27.6 million	‡ ‡	Biotech/pharmaceutical, clean tech, corporate offices, educational	Gopal Aggarwal Patrick Dolci Joseph Foraker ⁴
19	The CORE Group⁵ 645 River Oaks Parkway, San Jose 95134 408-321-6450, www.tcgbuilders.com	\$23.1 million \$26.8 million	\$20.6 million \$24.6 million	Biotech/pharmaceutical, clean tech, corporate offices, educational	Timothy Tempel President Andrew Meade ⁶
20	Gonsalves & Stronck Construction Co. Inc. 1000 Washington St., San Carlos 94070 650-802-2960, www.gs-construction.com	\$22 million \$37.8 million	‡ \$37 million	Other	William Stronck President Keith Gonsalves ⁷
21	TEAMWRKX Construction Inc. 1691 Old Bayshore Highway, San Jose 95112 408-287-2700, www.teamwrkxconstruction.com	\$20 million \$20.2 million	\$12 million \$20.2 million	Biotech/pharmaceutical, corporate offices, health care, hospitality, retail	Eric J. Venzon CEO and CFO
22	Cody-Brock Inc. 967 Center St., San Carlos 94070 650-591-0757, www.codybrock.com	\$16 million ‡	‡ ‡	Biotech/pharmaceutical, clean tech, industrial, retail	Charles Brock Richard Cody Principals
23	BNBuilders Inc. 201 Redwood Shores Parkway, Suite 125, Redwood City 94065 650-227-1957, www.bnbuilders.com	\$14 million \$230 million	\$8.5 million ‡	Corporate offices, health care, industrial, tenant improvements	David Becker Principal
24	G. Swanson Construction Inc. 1658 Watson Court, Milpitas 95035 408-946-3311, www.gswanson.com	\$8.7 million \$8.7 million	\$3 million \$3 million	Clean tech, corporate offices, R&D, retail, tenant improvements	Don M. Swanson Vice president
25	Vulcan Construction Inc. 346 Mathew St., Santa Clara 95050 408-213-4270, www.vulcanconstructioninc.com	\$6.2 million \$6.2 million	\$6.4 million \$6.4 million	Corporate offices, health care, industrial, R&D, retail	Joel Graham CEO

*Silicon Valley includes: Santa Clara County; Fremont, Newark and Union City in Alameda County; Atherton, Belmont, East Palo Alto, Foster City, Menlo Park, Portola Valley, Redwood City, San Carlos, San Mateo and Woodside in San Mateo County; and San Benito, Santa Cruz and Monterey counties. Although every attempt is made to ensure the accuracy and thoroughness of Business Journal lists, omissions sometimes occur. Information for obtaining commemorative plaques, reprints or Web permissions can be obtained from the Business Journal's designated partner company, Scoop ReprintSource at 800.767.3263 or scoopreprintsources.com. No other companies offering similar services are affiliated in any way with the Business Journal.

NOTES: ‡ - Did not disclose. Information was obtained from company representatives. In case of ties, companies are listed alphabetically.
¹ Frank M. York, president
² Brett K. McLarney, vice president
³ Debbie Fleser, vice president
⁴ Principals
⁵ Formerly known as the Meade Construction Group Inc.
⁶ Andrew Meade, vice president
⁷ Keith Gonsalves, vice president

If your company would like to be considered for next year's list, or if there are any corrections or additions, write to: Research, Business Journal, 125 S. Market St., 11th floor, San Jose, CA 95113; fax: 408.295.5028; or email Ireyes@bizjournals.com.

Research by Lemery Reyes
List published Oct. 21, 2011

San Jose Construction
Santa Clara • (408) 986-8711 | Monterey • (831) 373-8711 | www.sanjoseconstruction.com